

About Our Company

Regulus is the largest independent document and remittance processing company in the country. We are a unique, single source, integrated receivables processing solution. Our sole focus lies in the continuous improvement and automation of the overall revenue process, with a corporate commitment on exceeding service quality standards and clients' expectations. We believe that measurable, cost-saving improvements and advanced services are achieved through our ability to share data between bill print and remittance processing — a solution we call Transactions² (T²). While each service offers its own quantifiable value, the combined T² service focuses on reduced exceptions and financial results that neither stand-alone service can achieve as well on its own.

REGULUS

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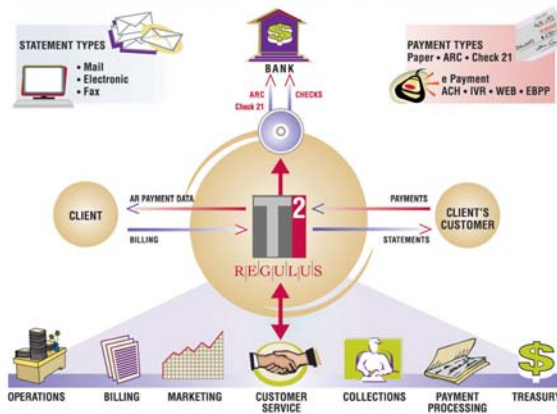
Products and Services

Payment Migration — Regulus embraced the migration to electronics early, and built solutions that focused on the transaction as a whole, regardless if it was paper or electronic. Technology leveraged our ability to consolidate, mine and manipulate data from these transactions for creative solutions.

The decline of paper payments continues at a steady pace but over 2/3 of customers still prefer to pay by paper. Part of our contribution to help change this behavior came with our early entrance in Check Conversion (ARC) services. Clients can now choose to convert checks to electronic ACH entries for settlement, making consumers more aware with automated account debits. Regulus converts over 13 million paper payments monthly; about 1/3 of all ARC transactions in the entire industry. Regulus actively leads the way for new solutions while paper and electronics continue to converge.

Invoice and Bills Migration — Migration to electronic statements is much slower than the payment channels for many reasons. Companies are challenged with customer interest in receiving bills electronically, while struggling with the timing and economics involved with offering it. Meanwhile, some customers who use Web-based bill payment options still request a "follow-up" hard copy. Since almost everyone opens and reads a bill, companies are reluctant to give up this dependable marketing conduit to a purely online environment. Industry adoption rates for electronic document delivery hover under three percent and are not expected to reach even 25% for several years. Organizations must support both paper and electronic distribution channels. Regulus can be your advocate and advisor through this transition.

The Revenue Cycle with TRANSACTIONS²



Why Choose Us

Mail tracking and enhanced reporting is the hottest automation requested by our clients. Customer service, collections and research areas have online access to the status of every mail piece electronically tracked. Calls can be answered or stopped by instantly knowing when a statement arrived or exactly when a payment will be received. With seven print sites and another six mega lockbox sites, Regulus provides optional national coverage for delivering documents and collecting payments.



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